

Better Analytics & Better Business Health in 2024: Projector BI

October 10, 2023



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Customer Success



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Agenda

- Why Projector BI?
- Projector BI
 - Performance BI dashboards
 - Project dashboards
 - Individual dashboards
- Q&A
 - Drop your questions in the Q&A box on your Zoom screen throughout the webinar - we'll answer them all during this session!
- Next Steps

Why Projector BI?

- Shared BI platform vs. standalone platform
- Interactive data vs. combing through static reports
 - Less time spent running reports = more time in your day
- Not just executive level, but for *everyone* in the organization



Projector BI



Select Dashboard

Organization Level Dashboards

1 of 1



Business

People

Projects

Sales

Compliance

Data Exploratory



Revenue Last Month (Actual)

\$322.9K

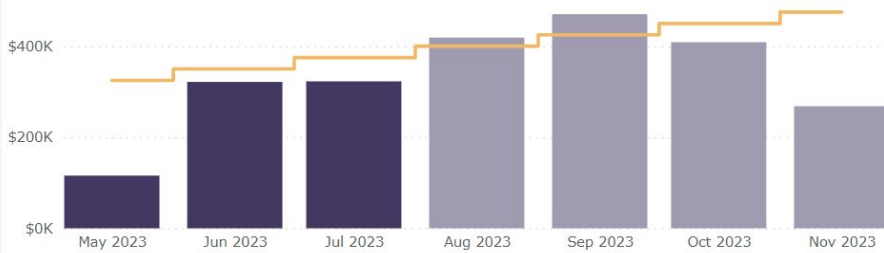
Goal: 375.0K (-13.89%)

Revenue This Month (Projected)

\$418.9K

Goal: 400.0K (+4.74%)

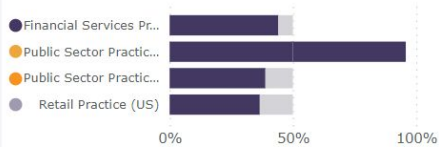
Revenue vs Target



Revenue by Practice



Margin by Practice



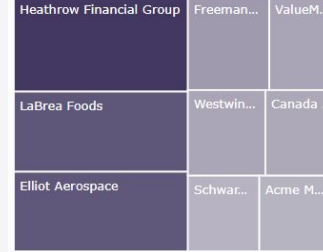
Revenue by Contract Terms



Margin by Contract Terms



Concentration Risk



Fast Facts

\$3,874,872
Revenue Run Rate

40.6%
Margin

27
Current Headcount

\$143,514
Revenue per Employee

\$116.69
Average Bill Rate

Hours by Rate



Revenue by Country



Workspace for **DTM Labs - Inventory Tracking (P001023-001)**

Search for a project. Enter a client, engagement, contract line item, or project.



- Home
- Issues
- Invoices
- Documents
- Project Level Dashboard
- Variance

95 + 552 = 647

Hours to Date Hours to Complete Hours at Completion

Under Budget
720
Budgeted Hours

Performance to Budget Over Time



Actual Hours to Date

Resource Department	Sep 24	Oct 1	Total
Technology	41	54	95
Evan Welsh		48	48
Max Yang		6	6
Ronni Skinner	41		41
Total	41	54	95

Projected Hours to Complete

Resource Department	Oct 8	Oct 15	Oct 22	Oct 29	Nov 5	Nov 12	No
Technology	56	80	80	80	120	120	
Evan Welsh	40	40	40	40	40	40	
Max Yang	8	40	40	40	40	40	
Ronni Skinner	8				40	40	
Total	56	80	80	80	120	120	

Fast Facts

- Acme - Invento...**
Project Name
- Ronni Skinner**
Project Manager
- \$118,031**
Revenue
- 46.5%**
Margin
- 14.7%**
Percent Complete
- 9**
Open Issues
- \$183.49**
Average Rate

Resource: Allison Moore 1 of 9

Go to: Resource Search

Allison Moore has scheduled time off on 04 Dec 2023 for Vacation.



Allison Moore Active

Send email View/edit schedule

Contact Info

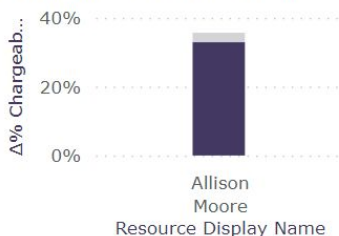
Summary Schedule Skills User Defined Fields **BI Analytics**

Resource

Allison Moore
Name
Revolutionary Solutio...
Company
Creative
Department
Creative Director
Title
Allison@revcorp.aat
Email

Utilization

● Δ% Cha... ● Δ% Bill... ● Δ% Pro...



Skill Group Skill Level

Skill Group	Skill Level
Certifications	
CPA	0
PMP	3
Languages	
English	5
French	0
German	5
Spanish	0
Technology	
C#	5
HTML/CSS	5
Java	2
PowerBI	1
React	3
Verticals	
Finance	5
Gov't	5


Past Clients


Canada East
Airlines
Freeman-Chandler
Corp.
LaBrea Foods
Schwartz Systems


Past Projects


CA E Air Web Site
FCC usability testing
LaBrea brand and usability design
LaBrea Consumer site test and launch
Schwartz Defense Intranet
Schwartz Requirements and Design
ValueMart Phase I and II Deployment
ValueMart Pitch


Home Page for Tom Sherman



































Welcome **Tom Sherman**

Dashboards Resource Level Dashboard

Resource ▼

Ronni Skerker

7

Current Streak


7

Max Streak

7

Rank


DIRT



Leaderboard

Resource	Rank	DIRT
Thomas Sherman	↓ 1	14.2
John Ling	↓ 2	14.2
Akash Teckchandani	→ 3	14.2
Oprah Winfrey	↑ 4	14.2
Richard Branson	↑ 5	14.2

Team Goal




1.5

Loserboard


Resource	Rank	DIRT
Bill Gates	→ 8	14.2
Elon Musk	↓ 6	14.2
Jeff Bezos	↓ 7	14.2
Mary Barra	↑ 10	14.2
Ursula Burns	↑ 9	14.2

Department Board

Resource	Department	Rank	DIRT
CS		8.00	1.8



Wow, you're on a 7 day hot streak! Keep it up and earn a free sandwich after ten days!



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Q & A

Next Steps

- This recording will be e-mailed to you!
- Interested in learning more about Projector BI? Reach out to your CSM or email customer_success@bigtime.net
- There is a **survey** at the end of this webinar - please take a moment to provide feedback!
- Follow BigTime on LinkedIn and subscribe to our blog for more information & updates